

July 16, 2021

Evaluation of Sociopolitical Control Scales for Tourism

by Anthony Meoli

Abstract

Over the past few decades, shifts in sociopolitical and technological landscapes have elevated citizen participation and empowerment as fundamental elements of democratic decision-making in diverse settings. This trend holds true for the field of tourism as well. Consequently, studies in tourism have underscored the importance of citizen participation and empowerment within the host communities of tourism destinations.

Introduction

Empowerment is a process through which individuals enhance their control over their sociopolitical lives by strengthening their abilities, competencies, and self-efficacy in decision-making (Chiang & Jang, 2007; Conger & Kanungo, 1988; Perkins & Zimmerman, 1995; Speer & Peterson, 2000). It occurs when individuals gain increased command over their lives and actively participate in their primary and purposeful groups (Speer, Jackson, & Peterson, 2001; Tremblay & Gutberlet, 2010). This concept includes both individual and organizational empowerment. According to Zimmerman (1990), the former emphasizes individuals' self-efficacy and control in sociopolitical contexts, while the latter highlights their cooperation within an organization. Empowerment is broadly related to one's acts of empowering others, while psychological empowerment (PE) represents an individual's internal state of being empowered (Menon, 2001).

Psychological empowerment is not merely an individual component because it includes active engagement in an individual's community and a direct realization of one's sociopolitical circumstances (Zimmerman, 2000). Therefore, PE is an appropriate measure of self-perception of competence in one's sociopolitical environment. Zimmerman theorized that the three different components of PE, the interactional, behavioral, and intrapersonal, are interrelated. The interactional component of PE represents awareness and understanding of the political situation; the behavioral piece refers to purposive actions to affect outcomes; and the intrapersonal component includes individuals' competence, efficacy, and mastery (Ohmer, 2007; Peterson, Lowe, et al., 2006). Among the three components of PE, the intrapersonal element is strongly indicative of individuals' perceived capacity for controlling their sociopolitical contexts, more so than the other two dimensions (Leung, 2009).

During the last few decades, community psychologists have widely used the sociopolitical control scale (SPCS) to measure the intrapersonal component of PE. The SPCS measures how strongly an individual believes in his or her ability and efficacy in sociopolitical contexts (Itzhaky & York, 2003; Peterson, Lowe, Aquilino, & Schneider, 2005; Peterson, Speer, & Peterson, 2011; Smith & Propst, 2001; Zimmerman & Rapport, 1988; Zimmerman & Zahniser, 1991). The SPCS quantifies two primary dimensions of the intrapersonal component of psychological empowerment: leadership competence (LC) and policy control (PC). Policy control refers to the belief that one can influence political circumstances while leadership competence addresses one's sense of leadership efficacy (Peterson, Lowe, et al., 2006; Peterson, Speer, & Hughey, 2006; Zimmerman, 1990).

The SPCS has been employed as a measure to assess public policies in such diverse areas as natural resource decision-making (Smith & Propst, 2001), public health programs (Zimmerman,

et al., 1999), ecological resilience (Ungar, 2004), youth programs (Diemer & Blustein, 2006), and social welfare (Markward, et al., 2006). Due to its robustness in diverse fields, scholars have found it worthwhile to improve the internal consistency of the SPCS. For example, Peterson and his colleagues (2006) demonstrated the scale's hypothesized two-factor structure attained higher reliability compared to the previous model by rephrasing two negatively worded items so all statements were positively worded.

Tourism scholars have been interested in PE and the SPCS; however, they have mainly focused on the PE of employees in the tourism industry (Chiang & Jang, 2007; Hechanova, Alampay, & Franco, 2006). Also, tourism researchers in these studies utilized only a part of the SPCS. In other words, while tourism researchers have been interested in PE at the professional workplace level, psychologists have addressed PE at the level of community policies and programs.

Communities and local residents of tourist destinations play critical roles in sustainable and positive outcomes in tourism development. Many studies, therefore, have examined residents' attitudes toward tourism development (Anderreck & Vogt, 2000; Ko & Stewart, 2002; Wang & Pfister, 2008; Woosnam, 2012). These studies emphasize residents' perceptions and satisfaction with tourism development.

Scale Construction and Results

Generation of Scale Items

Measurement error associated with scales is often derived from poor questionnaire wording and construction (Dillman, Smyth, & Christian, 2009). Therefore, survey questions should use words that are consistent and valid measures of something the study wants to examine (Fowler, 1995). To minimize measurement error, scale items should be based on a literature review,

consultation with experts, and the results of pre- or pilot tests. The scale items used in this study reflect intrapersonal components of PE in the context of tourism development. The sociopolitical control scale for tourism (SPCS-T) was generated from a comprehensive review of the literature related to the SPCS. A pool of items was then created from two focus groups of residents living in the research area. The process followed Churchill's (1979) recommendation that individual and group interviews are applicable procedures in generating scale items (Hung, Sirakaya-Turk, & Ingram, 2011; Lankford & Howard, 1994; Mason & Cheyne, 2000; Woosnam & Norman, 2012). Additionally, a jury of five tourism experts in South Korea reviewed the set of 17 items to judge content validity and clarity of the rephrased items of the SPCS-T. The purpose of the expert panel was to determine whether the SPCS-T correctly reflected sociopolitical circumstances relevant to local tourism development of the study area, in order to avoid coverage error.

Table 2. Results of Exploratory Factor Analysis for the Initial Measurement Model

Construct	Item	Description	Factor Loading	Variance (%)	α
Leadership				36.163	
Competence					
	LC1	I am often a leader in groups,	0.816		0.937
	LC2	I would prefer to be a leader rather than a follower.	0.809		0.937
	LC3	I would rather have a leadership role when I am involved in a group project.	0.852		0.937
	LC4	I can usually organize people to get things done.	0.873		0.936
	LC5	Other people usually follow my idea.	0.844		0.936
	LC6	I find it very easy to talk in front of a group.	0.840		0.937

	LC7	I like to work on solving a problem myself rather than wait and see if someone else will deal with it.	0.808	0.937
	LC8	I like trying new things that are challenging to me	0.801	0.937
Tourism			35.621	
Policy Control				
	TPC1	I enjoy political participation because I want to have as much say as possible in influencing the tourism department of my city.	0.788	0.938
	TPC2	A person like me can really understand what is going on with the tourism department of my city.	0.852	0.937
	TPC3	I feel like I have a pretty good understanding of the important tourism development decision making processes in my city.	0.828	0.937
	TPC4	People like me are generally well qualified to participation in the tourism development decision making process in my city.	0.786	0.936
	TPC5	It makes a difference who I support for local tourism development because my support will represent my interest.	0.823	0.936
	TPC6	There are plenty of ways for people like me to have a say in what the local tourism development agency does.	0.820	0.937
	TPC7	It is important to me that I actively participate in local tourism development issues.	0.785	0.936
	TPC8	Most local tourism development agent officials in the city would listen to me.	0.789	0.940
	TPC9	Local tourism development is important to support.	0.598	0.939

References

- Anderreck, K. and C. A. Vogt, (2000). "The Relationship between Residents' Attitudes toward Tourism and Tourism Development Options." *Journal of Travel Research*, 39: 27-36.
- Anthony, L. (2014). AntConc (Version 3.4.3) [Computer Software]. Tokyo, Japan: Waseda University. Retrieved from <http://www.laurenceanthony.net/>
- Ayeh, J. K., Au, N., & Law, R. (2013). 'Do we believe in TripAdvisor?' Examining credibility perceptions and online travelers' attitude toward using user-generated content. *Journal of Travel Research*, 52(4), 437–452. doi:10.1177/0047287512475217
- Biber, D., Johansson, S., Leech, G., Conrad, S., & Finnegan, E. (1999). *Longman grammar of spoken and written English*. Pearson, Atkinson: London.
- Black, H. G., & Kelley, S. W. (2009). A storytelling perspective on online customer reviews reporting service failure and recovery. *Journal of Travel & Tourism Marketing*, 26(2), 169–179. doi:10.1080/10548400902864768
- Blackstock, K. (2005). "A Critical Look at Community Based Tourism." *Community Development Journal*, 40(1): 39-49.
- Bronner, F., & de Hoog, R. (2016). Travel websites: Changing visits, evaluations, and posts. *Annals of Tourism Research*, 57, 94–112. doi:10.1016/j.annals.2015.12.012
- Brown, P., & Levinson, S. C. (1987). *Politeness: Some universals in language usage*. Cambridge: Cambridge University Press.
- Cansoy, J., & Schor, J. (2016). Who gets to share in the sharing economy? Understanding the patterns of participation and exchange on Airbnb. Retrieved from http://www.bc.edu/content/dam/files/schools/cas_sites/sociology/pdf/SharingEconomy.pdf
- Chevalier, J., & Mayzlin, D. (2006). The effect of word of mouth on sales: Online book reviews. *Journal of Marketing Research*, 43, 345–354. doi:10.1509/jmkr.43.3.345
- Chiang, C. F. and S. Jang (2007). "The Antecedents and Consequences of Psychological Empowerment: The case of Taiwan's Hotel Companies." *Journal of Hospitality and Tourism Research*, 32(1): 40-61.
- Cole, S. (2006). "Information and Empowerment: The Keys to Achieving Sustainable Tourism." *Journal of Sustainable Tourism*, 14(6): 629-644.
- Cosco, J. (2014, August 8). Airbnb's CEO explains his company in a way Stephen Colbert can understand. *BusinessInsider*. Retrieved April 2016 from <http://www.businessinsider.com/Airbnbs-ceoexplains-company-stephen-colbert-sharing-economy-2014-8>
- Culbertson, M. J., McCole, D. T. & McNamara, P. E. (2014). Practical Challenges and Strategies for Randomized Control Trials in Agricultural Extension and Other Development Programs. *Journal of Development Effectiveness*, 6(3), 284-299. DOI: 10.1080/19439342.2014.919339
- Gössling, S., Hall, C. M., & Andersson, A.-C. (2016). The manager's dilemma: A conceptualization of online review manipulation strategies. *Current Issues in Tourism*. doi:10.1080/13683500.2015.1127337
- Gretzel, U., Yoo, K. H., & Purifoy, M. (2007). Online travel review study: Role and impact of online travel reviews. *Laboratory for Intelligent Systems in Tourism*, Texas A&M

- University. Retrieved April 2016 from <http://www.tripadvisor.com/pdfs/OnlineTravelReviewReport.pdf>
- Guttentag, D. (2015). Airbnb: Disruptive innovation and the rise of an informal tourism accommodation sector. *Current Issues in Tourism*, 18(12), 1192–1297. doi:10.1080/13683500.2013. 827159
- Han, H. J., Mankad, S., Gavierneni, N., & Verma, R. (2016). What guests really think of your hotel: Text analytics of online customer reviews. *Cornell Hospitality Reports*, 16 (2), 3–17.
- Hardy, A. L. and R. J. S. Beeton (2001). "Sustainable Tourism or Maintainable Tourism: Managing Resources for More than Average Outcomes." *Journal of Sustainable Tourism* 9 (3): 168-192.
- Lee, J. .-H., McCole, D., Holecek, D. (2020). Exploring winery visitors in the emerging wine regions of the north central United States. *Sustainability*, 12(4), 1642. DOI: 10.3390/su12041642
- Ho, E. (2015, May 14). Why you really can't trust Airbnb reviews at all. MapHappy.com. Retrieved April 2016 from <http://maphappy.org/2015/05/why-you-really-cant-trust-airbnb-reviews-at-all/> Hu, N.,
- Hoe, S. L. (2008). "Issues and Procedures in Adopting Structural Equation Modeling Technique." *Journal of Applied Quantitative Methods*, 3(1): 76-83.
- Ikkala, T., & Lampinen, A. (2015). Monetizing network hospitality: Hospitality and sociability in the context of Airbnb. In *Proceedings of the 18th ACM Conference on Computer Supported Cooperative Work & Social Computing* (pp. 1033–1044). New York: ACM.
- Itzhaky, H. and A. S. York (2003). "Leadership Competence and Political Control: The Influential Factors." *Journal of Community Psychology*, 31(4): 371-381.
- Jurafsky, D. (2014). *The language of food*. New York, NY: Norton.
- Khayutina, M. (2002). Host-guest opposition as a model of geo-political relations in pre-imperial China. *Oriens Extremus*, 43, 77–100.
- Keogh, B. (1990). "Public Participation in Community Tourism Planning." *Annals of Tourism Research*, 17: 449-465.
- Kiesler, S., Kraut, R., Resnick, P., & Kittur, A. (2011). Regulating behavior in online communities. In R. Kraut & P. Resnick (Eds.), *Building successful online communities: Evidence-based social design* (pp. 125–178). Cambridge, MA: Massachusetts Institute of Technology.
- Lehr, D. D. (2015). An analysis of the changing competitive landscape in the hotel industry regarding Airbnb. Master's Theses and Capstone Projects. Paper 188. Retrieved April 2016 from <http://scholar.dominican.edu/masters-theses/188>
- Leung, L. (2009). "User-Generated Content on the Internet: An Examination of Gratifications, Civic Engagement and Psychological Empowerment." *New Media & Society*, 11(8): 1327-1347.
- McCole, D. T., Holecek, D., Eustice, C., & Lee, J., (2018). Understanding wine tourists in emerging wine regions: An examination of tasting room visitors in the Great Lakes region of the U.S. *Tourism Review International*, 22(2), 153-168. DOI: 10.3727/154427218X15319286372306
- Dayter, D., & Rudiger, S. (2013). Speak your mind but watch your mouth: Complaints in CouchSurfing references. In K. Bedijs, G. Held, & C. Maaß (Eds.), *Facework and social media* (pp. 193–212). Berlin: LIT Verlag. *Current Issues in Tourism* 2073

- Dellarocas, C. (2003). The digitization of word of mouth: Promise and challenges of online feedback mechanisms. *Management Science*, 49(10), 1407–1424.
doi:10.1287/mnsc.49.10.1407.17308
- Holecek, D., & McCole, D. T. (2015). Who are the consumers of cold-climate wines. Cornell University, *The Northern Grapes News*. Available at
<https://ecommons.cornell.edu/bitstream/handle/1813/110104/2013-14-Y3-NB-Obj4-Consumers-Of-Cold-Climate-Wines.pdf?sequence=1>
- Duan, W., Gu, B., & Whinston, A. B. (2008). Do online reviews matter? An empirical investigation of panel data. *Decision Support Systems*, 45(4), 1007–1016.
doi:10.1016/j.dss.2008.04.001
- Dillman, D. A., J. D. Smyth, and L. M. Christian (2009). *Internet, Mail, and Mixed-Mode Surveys: The Tailored Design Method* (3rd ed.). Hoboken: John Wiley & Sons.
- Ert, E., Fleischer, A., & Magen, N. (2016). Trust and reputation in the sharing economy: The role of personal photos in Airbnb. *Tourism Management*, 55, 62–73.
doi:10.1016/j.tourman.2016.01.013
- Fang, B., Ye, Q., Kucukusta, D., & Law, R. (2016). Analysis of the perceived value of online tourism reviews: influence of readability and reviewer characteristics. *Tourism Management*, 52, 498– 506.
- Feng, S., Xing, L., Gogar, A., & Choi, Y. (2012). Distributional footprints of deceptive product reviews. In Proceedings of the 2012 International AAAI Conference on Weblogs and Social Media. Retrieved April 2016 from
http://homes.cs.washington.edu/~yejin/Papers/icwsm12_deception.pdf
- Filieri, R. (2015). What makes an online consumer review trustworthy? *Annals of Tourism Research*, (58), 46–64. doi:10.1016/j.annals.2015.12.019
- Filieri, R., Alguezaui, S., & McLeay, F. (2015). Why do travelers trust TripAdvisor? Antecedents of trust towards consumer-generated media and its influence on recommendation adoption and word of mouth. *Tourism Management*, 51, 174–185.
doi:10.1016/j.tourman.2015.05.007
- McCole, D. T., Bobilya, A., Holman, T., Lindley, B. (2019). Benefits of summer camp: What do parents value? *Journal of Outdoor Recreation, Education and Leadership*, 11, 239-247.
DOI: 10.18666/JOREL-2019-V11-I3-9672
- Forman, C., Ghose, A., & Wiesenfeld, B. (2008). Examining the relationship between reviews and sales: The role of reviewer identity disclosure in electronic markets. *Information Systems Research*, 19(3), 291–313.
- Fradkin, A., Grewal, E., Holtz, D., & Pearson, M. (2015). Bias and reciprocity in online reviews: Evidence from field experiments on Airbnb. Proceedings of the 18th ACM Conference on Economics and Computation. New York: ACM. doi:10.1145/2764468.2764528
- Fornell, C. and D. F. Larcker (1981). "Evaluating Structural Equation Models with Unobservable Variables and Measurement Error." *Journal of Marketing Research*, 18(1): 39-50.
- Manzo, L. and D. D. Perkins (2006). "Finding Common Ground: The Importance of Place Attachment to Community Participation and Planning." *Journal of Planning Literature*, 20(4): 335-350.
- Holecek, D., McCole, D. T., & Lee, J. (2016). Tasting Room Visitor Surveys: Experience with and Enjoyment of Cold-Hardy Wines. *The Northern Grapes News*, 5(2), pp. 8-9.
- Mayzlin, D., Dover, Y., Chevalier, J. (2014). Promotional reviews: An empirical investigation of online review manipulation. *American Economic Review*, 104(8), 2421–2455.

- Mazereeuw, A. (2015, October 2). Understanding why clients post negative reviews online. LifeLearn.com. Retrieved April 2016 from <http://www.lifelearn.com/2015/10/02/understandingwhy-clients-post-negative-reviews-online/> 2074
- McCole, D. T. & Holecek, D., & Popp, A. (2014). Understanding the travel behaviors of wine tourists in Michigan's Leelanau Peninsula. *The Northern Grapes News*, 3(3), pp. 3-6.
- McCole, D. T. & Joppe, M. (2014). The search for meaningful tourism indicators: The case of the International Upper Great Lakes Study. *Journal of Policy Research in Tourism, Leisure and Events*, 6(3), 248-263. DOI: 10.1080/19407963.2013.877471
- Mitchell, R. E. and D. G. Reid (2001). "Community Integration: Island Tourism in Peru." *Annals of Tourism Research*, 28(1): 113-139.
- Pérez, E. A. and J. R. Nadal (2005). "Host Community Perceptions: A Cluster Analysis." *Annals of Tourism Research*, 32(4): 925-941.
- Phi, G., D. Dredge, D., and M. Whitford, (2014). "Understanding Conflicting Perspectives in Event Planning and Management Using Q Method." *Tourism Management*, 40: 406-415.
- Reddel, T. and G. Woolcock (2004). "From Consultation to Participatory Governance? A Critical Review of Citizen Engagement Strategies in Queensland." *Australian Journal of Public Administration*, 63(3): 75-87.
- Schilling, M. A. (2002). "Technology Success and Failure in Winner-Take-All Markets: The Impact of Learning Orientation, Timing, and Network Externalities." *The Academy of Management Journal*, 45(2): 387-398.
- Malete, L., McCole, D., Tshepang, T., Ocansey, R., Mphela, T., Maro, C., Adamba, C., and Kazi, J. (2019). Effects of a multiport-sport PYD intervention program on life skills and entrepreneurship in youth athletes. *Journal of Sport & Exercise Psychology*, 41(1), 77-88.
- McCole, D. T. & Vogt, C., (2011). Informing sustainability decisions: The role of parks, recreation, and tourism scholars in addressing unsustainability. *Journal of Park and Recreation Administration*. 29(3), 38-54.
- Schor, J. (2014). Debating the sharing economy. A Great Transitions Initiative Essay. Retrieved from http://www.tellus.org/pub/Schor_Debating_the_Sharing_Economy.pdf
- Slee, T. (2013). Some obvious things about internet reputation systems. TomSlee.net. Retrieved from <http://tomslee.net/2013/09/some-obvious-things-about-internet-reputation-systems.html>
- Strootman, R. (2010). The literature of kings. In J. J. Clauss & M. Cuypers (Eds.), *A companion to Hellenistic literature* (pp. 30–45). Wiley, NJ: Hoboken.
- Sun, T., Youn, S., Wu, G., & Kuntaraporn, M. (2006). Online word-of-mouth (or mouse): An exploration of its antecedents and consequences. *Journal of Computer-Mediated Communication*, 11(1), 1104–1127. doi:10.1111/j.1083-6101.2006.00310.x
- Tagg, C., Seargeant, P., & Brown, A. (forthcoming). *Taking offence on facebook: How conviviality shapes online communications*. London: Palgrave MacMillan.
- Speer, P. W., C. B. Jackson, and N. A. Peterson (2001). "The Relationship between Social Cohesion and Empowerment: Support and New Implications for Theory." *Health Education Behavior*, 28(6): 716-732.
- Lee, J. & McCole, D. (2016). Understanding Winery Visitors. Paper presented at the *Travel and Tourism Research Association International Conference*. Vail, CO. June 15, 2016.

- Tremblay, C. and J. Gutberlet (2010). "Empowerment through Participation: Assessing the Voice of Leader from Recycling Cooperative in Sao Paulo, Brazil." *Community Development Journal*, 10: 1-21.
- Varis, P. (2016). Digital ethnography. In A. Georgakopoulou & T. Spiloti (Eds.), *The Routledge handbook of language and digital communication* (pp. 55–68). London: Routledge.
- Vásquez, C. (2011). Complaints online: The case of TripAdvisor. *Journal of Pragmatics*, 43, 1707–1717.
- Vásquez, C. (2014a). 'Usually not one to complain but ... ': Constructing identities in online reviews. In P. Seargeant & C. Tagg (Eds.), *The language of social media: Community and identity on the internet* (pp. 65–90). London: Palgrave Macmillan.
- Vásquez, C. (2014b). *The discourse of online consumer reviews*. London: Bloomsbury.
- Vermeulen, I., & Seegers, D. (2009). Tried and tested: The impact of online hotel reviews and consumer considerations. *Tourism Management*, 30, 123–127.
- Wang, Z. (2010). Anonymity, social image, and the competition for volunteers: A case study of the online market for reviews. *The B.E. Journal of Economic Analysis & Policy*, 10(1), 1–33. doi:10.2202/1935-1682.2523
- Yannopoulou, N., Moufahim, M., & Bian, X. (2013). User-generated brands and social media: Couchsurfing and Airbnb. *Contemporary Management Research*, 9(1), 85–90. doi:10.7903/ cmr.11116
- Ye, Q., Law, R., & Gu, B. (2009). The impact of online user reviews on hotel room sales. *International Journal of Hospitality Management*, 28(1), 180–182. doi:10.1016/j.ijhm.2008.06.011
- Wang, Y. (2003). "Assessment of Learner Satisfaction with Asynchronous Electronic Learning Systems." *Information & Management*, 41: 75-86.
- Woosnam, K. M. and W. C. Norman (2012). "Using Emotional Solidarity to Explain Residents' Attitudes about Tourism and Tourism Development." *Journal of Travel Research*, 51(3): 315-327.
- Yuksel, A., F. Yuksel, and Y. Bilim (2010). "Destination Attachment: Effects on Customer Satisfaction and Cognitive, Affective and Conative Loyalty." *Tourism Management*, 31: 274-284.
- Zekanović-Korona, L., & Grzunov, J. (2014). Evaluation of shared digital economy adoption: Case of AirBnB. In *Information and Communication Technology, Electronics and Microelectronics (MIPRO)*, 2014 37th International Convention on (pp. 1574–1579). Opatija, Croatia: IEEE.
- Zervas, G., Proserpio, D., & Byers, J. W. (2015). A first look at online reputation on Airbnb, where every stay is above average. Retrieved April 2016 from <http://ssrn.com/abstract=2554500>
- Zimmerman, M. A., B. A. Israel, A. Schulz, A., and B. Checkoway (1992). "Further Exploration in Empowerment Theory: An Empirical Analysis of Psychological Empowerment." *American Journal of Community Psychology*, 20(6): 707-727.
- Zhang, J., Pavlou, P. (2009). Overcoming the J-shaped distribution of product reviews. *Communications of the ACM*, 52(10), 144–147.